

WHO'S WHO

AMONG TECHNOLOGY VENDORS SERVING THE ACCOUNTING PROFESSION

WRITE-UP ACCOUNTING **BACK UP** DOCUMENT MANAGEMENT FIXED ASSETS GUIDANCE INTEGRATED SUITES PAYROLL PRACTICE MANAGEMENT TAX PREP TAX RESEARCH

CompuVault

COMPANY OVERVIEW

CompuVault, Inc. offers a disk-to-disk backup solution exclusively through Channel Partners. Its unique appliance-based approach combines the safety and security of offsite storage with the convenience of onsite data recovery.

Spun off from Compunite Computers, Inc. in 2007, CompuVault offers end users a "best of breed" service, leveraging an award-winning data backup technology with a wide range of experience in network and information security.

MARKETS SERVED

CompuVault's Reseller Program offers an ideal opportunity for professional services firms that are interested in expanding their range of product services. CompuVault's end users run the full gamut of small to midsize businesses.

PRODUCTS

CompuVault automatically and securely backs up all data on an end user's network — the unique onsite appliance stores local backup sets while sending additional copies offsite to CompuVault's state-of-the-art data center. The center is manned 24x7 and features video surveillance; biometrics security; redundant power and connectivity systems; and advanced fire detection

and suppression systems.

For the end user, CompuVault offers bottom-line benefits ranging from fast data recovery ... support for open files and databases ... complete automation ... and a low "pay as you grow" pricing structure that charges only for the amount of compressed data storage. There are no equipment or "per seat" charges for the service. A complete description of the service, including information on our Reselling Partner Program, is available on the Website.

CUSTOMER SUPPORT

The CompuVault network provides all end-user support on behalf of its Reselling Partners, who are left free to concentrate on their core business.

COMPANY NAME: CompuVault, Inc.

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WEBSITE: www.compuvault.com

NUMBER OF EMPLOYEES: Fewer than 25

YEAR FOUNDED: 2007



Recurring Revenue Programs for
Professional Service Companies

Protecting Your Clients' Data Has
Never Been Easier ... Or As Profitable!

CompuVault Online Data Backup & Restoration

Do MORE for your clients. Offer them a fast, easy, and reliable data backup and recovery solution

Broaden Your Position in the Marketplace

Online data backup has gained mainstream acceptance in the business community. Through a partnership with CompuVault you can now offer clients a "best in breed" data backup service that's an ideal fit with other services you now offer.

Boost Customer Retention and Satisfaction

The strength of a practice lies in its relationship with clients. Retention is higher with ... and clients are less likely to be attracted away from ... firms that augment their core product offerings.

Build a Recurring Revenue Stream

CompuVault's Partner Programs offer an ideal way to build an ongoing revenue stream. To learn more, call us at 1-877-9-CVAULT, or visit us at www.compuvault.com/partners.asp.

- Create a New Recurring Revenue Stream
- Easy Reseller Program
- No Investment Required
- No Technical Knowledge Required
- Ensure Your Clients' Data is Protected
- World Class Technical Support
- Branded Marketing Material
- Reduce Your Own Backup Costs

CompuVault is an award-winning online data backup service that combines the safety and security of offsite storage with the convenience of onsite data recovery. CompuVault services are offered exclusively through Channel