

WHO'S WHO

AMONG TECHNOLOGY VENDORS SERVING THE ACCOUNTING PROFESSION

TIME & BILLING TRIAL BALANCE WIRELESS **WORKFLOW** WRITE-UP ACCOUNTING BACK UP DOCUMENT MANAGEMENT FIXED ASSETS GUIDANCE INTEGRATED SUITES P

XCM Solutions

COMPANY OVERVIEW

Founded by CPAs, XCM Solutions, LLC provides accounting firms with web-based workflow automation solutions that increase efficiency, productivity and profitability. The company's management team has drawn on its extensive experience in public accounting and clear understanding of the paper-driven workflow issues facing the profession to develop technology that addresses those challenges.

The award-winning XCM™ workflow and information automation software replaces the cumbersome manual process of moving files throughout the office, while providing instant access to client information. This visibility to task workflow virtually eliminates

the chaos and disorganization typically associated with the paper-driven office, helping to reduce anxiety and stress during the busy season at all levels within the firm.

PRODUCT

XCM is an intuitive application that moves work intelligently through the office, displaying work on the user's home page as work is assigned to them. XCM uses a digital routing sheet that contains the same information as the paper-based routing sheet such as assembly/shipping instructions, jurisdiction filings, extension information, dues dates, and staffing assignments, and electronically tracks each step of the process.

With all the client task information centrally located within XCM, the knowledge neces-

sary to control the workflow process within the firm is easily accessible with a click of a button. XCM's easy-to-use search and reporting capabilities give partners and firm administrators an instant view of the status of an individual client project, a staff member's workload, or all the work firm-wide, saving hours of wasted time and effort chasing this information down each day.

XCM features a flexible design to mirror a firm's existing processes; an easy-to-use home page that acts as a detailed "to do" list for each user; standard and customized reporting; real-time workload balancing; and a central area for task-related information. XCM also provides a full due-date monitoring module and is enabled for multi-office use. As a hosted system, authorized users can securely access XCM remotely from any Internet browser.

MARKETS SERVED

XCM Solutions focuses on developing solutions for the accounting profession.

CUSTOMER SUPPORT

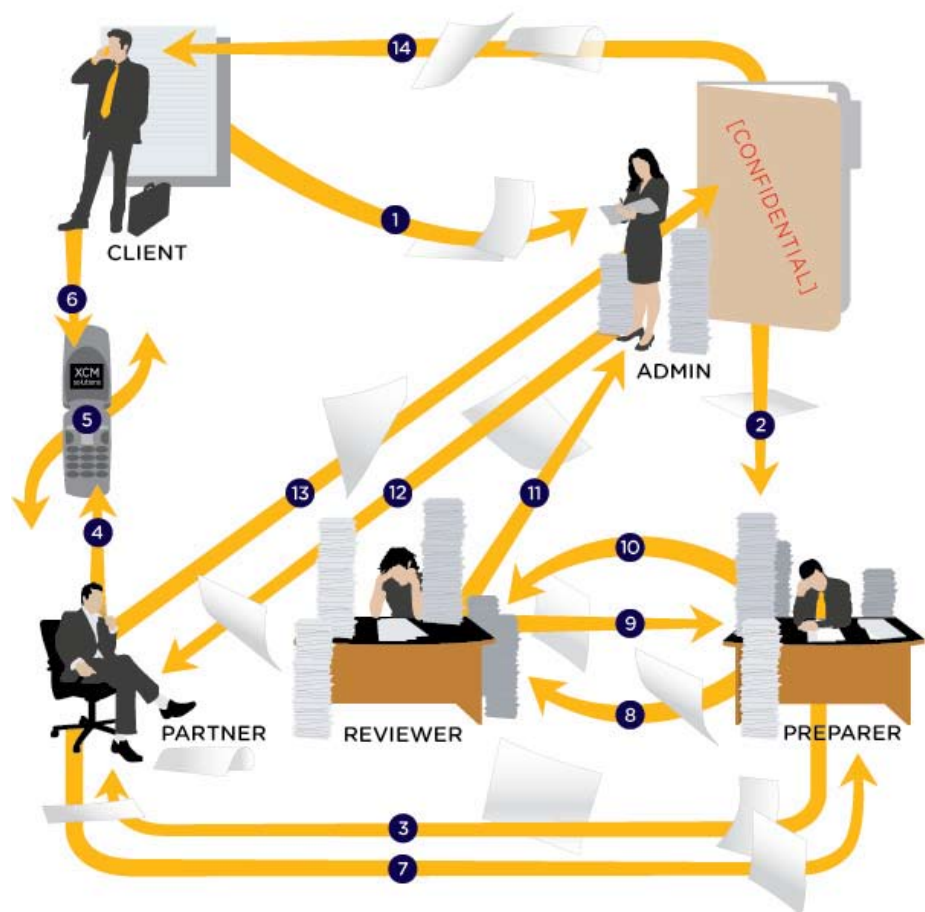
XCM Solutions offers both web-based and on-site training, as well as live customer support and an annual workflow user conference. For those firms that need individual workflow analysis, XCM Consulting provides a detail review and analysis of how you can improve the workflow within your firm.

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NUMBER OF EMPLOYEES: 25
YEAR FOUNDED: 2004

How much is your manual workflow costing you?

The average 20-person accounting firm wastes 875 hours every busy season costing the firm \$122,500 in lost productivity.

Whether your firm is paper-driven or paperless, moving work through your office using paper files or routing sheets inhibits efficient workflow. XCM™ is the only solution that automates your workflow to solve this problem - making your firm more efficient, productive, and profitable. Let XCM be the engine that drives your entire office.



Accelerated Workflow Automation

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Find out how much more you have to gain, visit www.xcmsolutions.com/calculator/index.htm